



MISSION ELECTRONICS, INC.

CUSTOMER SATISFACTION IS OUR #1 GOAL

PROJECT DEVELOPMENT PROCESS



In the ever-changing audio/visual industry, the purchase of an integrated state-of-the-art system for your boardroom, presentation, training or meeting space can be a daunting process. At Mission Electronics, Inc., we make sure that isn't the case for our clients. Customer satisfaction is very important to us and we've developed a seven-step design and installation plan to ensure our clients are informed and satisfied each step of the way.

1. Needs Analysis:

Our first step is to make a visit to your site and conduct a Needs Analysis, where we ascertain what functionality you want to achieve with technology implementation in your space. This would include any possible current and future uses for the venue. We use our System Matrix software to develop a budget range for the project.

2. System Overview:

You will then be presented with a basic System Overview or narration that outlines key components and equipment necessary for the project.

3. Budget:

At the same time, you will also be presented with a budget range. In most cases, we will provide a low, medium and high-end budget range for the project, and will explain the differences in costs. At this point, if you want us to proceed, we then begin project development.

The Needs Analysis, System Overview, and Budget Development are provided to you by MEI free of charge.

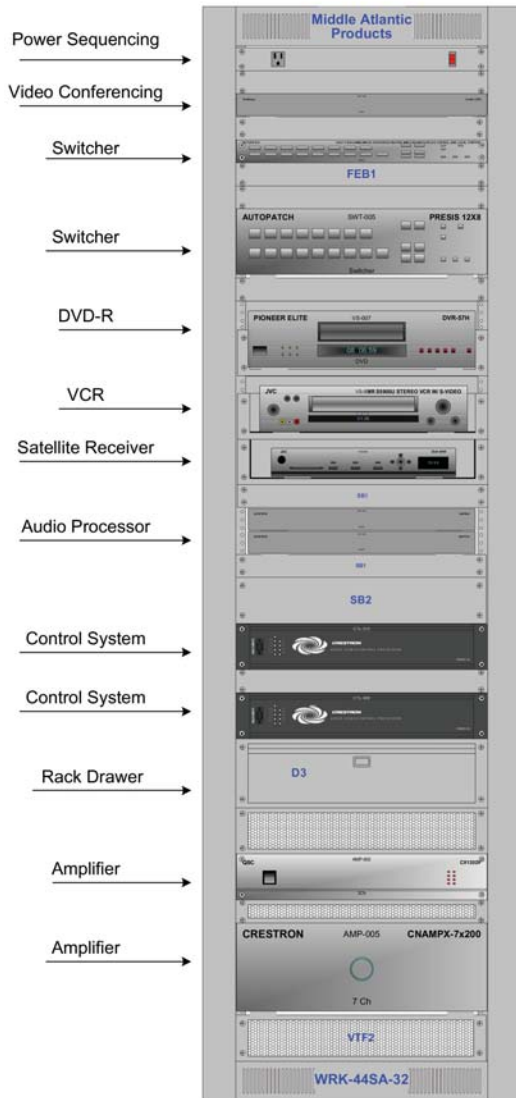
4. Project Development:

This step covers the basic design of your project, including a detailed quote listing all necessary components and equipment. We will present you with a more detailed System Overview of all major components and their functionality, a conceptual system diagram, infrastructure requirements and a closely detailed budget. This service will incur a small charge of 3% of the total estimated budget.

Once you have decided to proceed, both parties will enter into a contractual agreement. The next step is the beginning of a detailed system design.



RACK ELEVATION



5. Detailed Design Document:

This step involves the complete system design, including visually detailed rack elevations and system schematics. After the system is designed, the next step is installation.

6. System Building and Installation:

This step involves the construction and installation of the entire system. Once the system is built and installed, a final system commissioning (review) is conducted to guarantee complete project compliance. At this point, the MEI Extended Service and Support Program (ESSP) will be explained. This very valuable component of the program provides quarterly service and scheduled maintenance on your system.

7. Post Installation:

Once your system is up and running, the final step of the MEI process involves training your personnel in the use of the system, including supplying end user system instructions for operation, as well as a binder of all vendor information. Additionally, we will detail the support program of interfacing with MEI's certified technicians.

We developed this detailed Project Development Process to take our clients through each step of their system design and installation because customer satisfaction is our #1 goal at Mission Electronics.



MISSION ELECTRONICS, INC.

YOUR COMPLETE AUDIO/VISUAL SOLUTION



MEI is proud to have been awarded the Gold Level as a Certified Solutions Provider.

For more information, call 913.894.8480 or visit www.missionelectronics.com
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